



Matt Hill
College Works Branch Manager 2009

To Whom It May Concern:

This past year I had the opportunity to work with Matt Hill, a freshman at Texas A&M University. My relationship began respectfully as Matt applied for one the top 100 internships voted by the Princeton Review for most challenging and highest compensating. At the start of his lengthy interview process, Matt met my every expectation. His interview process included a group interview, reverse interview, phone research, internet research, and finally a one-on-one interview. Despite his busy academic schedule, he was able to call me on time at each point of contact. After impressing me throughout the interview process, I decided that Matt had exactly the character that I was looking for in a young businessman.

The start of Matt's pre-season was looking rocky, as he had never run a business before. Matt's was able to hire a small marketing team for his first weekend out. Knowingly, with great vigor, Matt charged ahead and performed with better results than his peers despite the disadvantage of only having a small amount of marketers. Again, his enthusiasm was impressive. From the months of March to May Matt worked a minimum of 20 hours per week while juggling his studies and extra curricular activities. Matt was in charge of hiring, training, and managing a marketing team, consisting of motivated college students like him. With the help of this marketing team he was a top performer in the division.

The summer months brought many new learning experiences including interviewing, hiring, training, and managing employees. Matt's positive attitude attracted the hardest workers and he was able to keep them throughout the summer time. From May to August, he would be in charge of managing his projects, including cost control and quality control, motivating his employees, pleasing his clients, and turning a profit. Looking back, Matt was able to run a \$40,000 business and manage his costs to reward him with a 20% profit margin. Most importantly however, he was able to do all this while maintaining a balanced college lifestyle.

I would highly recommend Matt Hill to any employer looking for a motivated young businessman, open to new challenges, and willing to better the company he represents.

Sincerely,

Lindsay Donsbach
College Works Painting Texas
Vice President

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