



Adam Bridgman  
College Works Branch Manager 2008

To Whom It May Concern:

This past year I had the opportunity to work with Adam Bridgman, a freshman at University of Texas. My relationship began respectfully as Adam applied for one the top 100 internships voted by the Princeton Review for most challenging and highly compensating. At the start of his lengthy interview process, Adam met my every expectation. He was instructed to call me Friday night in order to perform in a phone interview. Despite a major Fraternity function he was attending, he found a quiet place and answered all of my questions thoroughly. After impressing me in two formal interviews, I decided that Adam had exactly the character that I was looking for in a young businessman.

The start of Adam's pre-season was looking rocky, even on his first day. Adam's family was to be in town and to his and my dismay; he would have to miss his second day of his intern year! Knowingly, with great vigor, Adam charged ahead and performed with better results than his peers despite the disadvantage of only being able to work one day. Again, his enthusiasm was impressive. From the months of March to May Adam worked a minimum of 20 hours per week while juggling his studies and extra curricular activities. Adam was in charge of hiring, training, and managing a marketing team, consisting of motivated college students like him. With the help of this marketing team he was a top performer in the division.

The summer months brought many new learning experiences including interviewing, hiring, training, and managing employees. Adam's positive attitude attracted the hardest workers and he was able to keep them throughout the summer time. From May to August, he would be in charge of managing his projects, including cost control and quality control, motivating his employees, pleasing his clients, and turning a profit. Looking back, Adam was able to run a \$40,000 business and manage his costs to reward him with a 20% profit margin. Most importantly however, he was able to do all this while maintaining a balanced college lifestyle.

I would highly recommend Adam Bridgman to any employer looking for a motivated young businessman, open to new challenges, and willing to better the company he represents.

Sincerely,

Lindsay Donsbach  
College Works Painting Texas  
Vice President

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